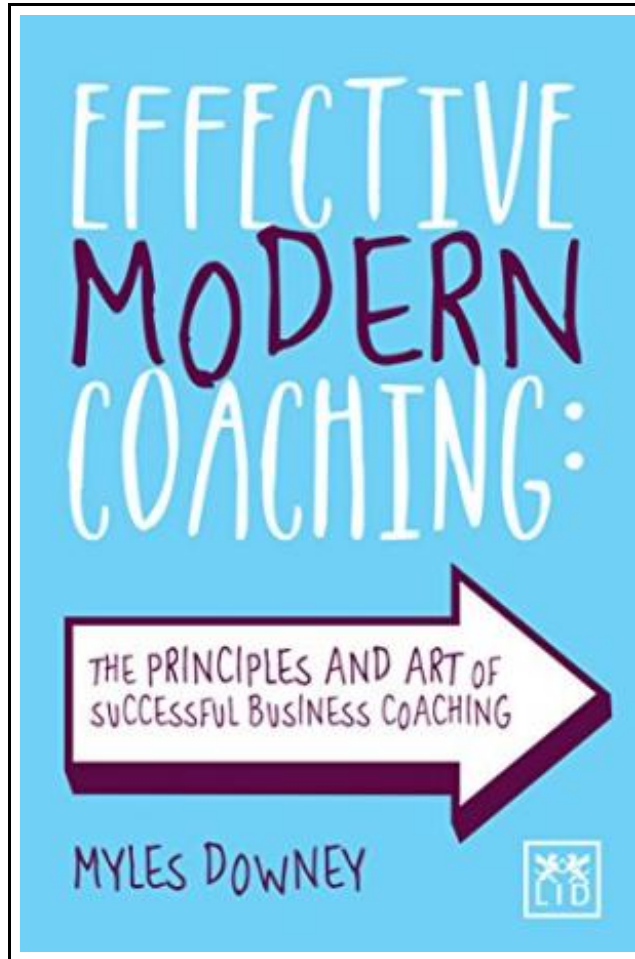


Effective Modern Coaching



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EFFECTIVE MODERN COACHING



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LID Publishing. Paperback. Book Condition: new. BRAND NEW, Effective Modern Coaching, Myles Downey, Written by one of the world's leading business coaches, this book provides authoritative and proven guidance and techniques for any manager, executive or indeed coach who wants to bring out the full potential of their employees and clients through coaching. Individual performance is a cornerstone of corporate performance and the need to achieve more - be that productivity or innovation - from fewer is becoming increasingly vital. Coaching is a demonstrably successful approach to helping individuals to perform to higher levels. This book aims to develop managers and executives into great coaches, who can transform the performance of individuals and teams in their organizations. The author looks at the art of coaching from different perspectives and provides practical tips and models (such as the "Spectrum of Coaching Skills" and "GROW"). It also includes sample dialogues of how to handle various coaching situations.



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